

FARMERS ARE NOT ASKING ADVICE; WHAT THEY ASK IS INFORMATION

Government Expert Says Everybody Ready to Advise, but Few Are Ready to Help; Recommends Dairying in El Paso Valley; Says Farmers Must Pack and Classify Their Products Right to Sell Them.

FARMERS do not want advice. What they want is commendation or information. If your information is worth anything to the farmer, he will see the point and accept it. If he does not see the point, all the advice you can give him is worthless. He will not accept it anyhow.

This was the declaration of D. W. Working, of the United States department of agriculture, before a meeting of El Paso business men and valley farmers at the chamber of commerce Friday evening. Mr. Working is the director in charge of farm extension work in 11 states of the west, including New Mexico and Arizona. He has been en route from Las Cruces to Tucson. At Las Cruces, he had been attending a meeting of county farm demonstration agents of the state.

Mr. Working had reached a point in his talk when quoted above, where he said everybody was free with advice to the farmer—the banker, the merchant, the doctor, the editor and everybody else. But he desired advice, rather than the farmer wanted; rather it was practical help and information.

Recommends Dairying.

Talking of the Rio Grande valley, he said it seemed to him that instead of raising and shipping hay, it would be best to buy cattle and feed the hay to the cattle. He recalled the situation on an irrigation project in Wyoming, where everybody planted alfalfa, and in shipping it to market they paid in freight charges 85 percent of what they received for the hay. Then they began feeding their hay to cattle. He said, "and they found that it did not cost over 25 percent of the gross to pack and ship the hay to the market. They then began to make butter and keep the cattle at home and they found that they could ship out the butter at 5 percent of what they sold it for. These farmers today, it is needless for me to tell you, are keeping their hay and hay at home and shipping out butter."

Help More to Better Advantage.

"You business men don't want to simply advise the farmers to make more of this or that, and your county demonstration is not here for that purpose. Your business and his business is to teach the farmers to raise more stuff to a better advantage."

"Don't forget the importance of a standard product. Pack your stuff right and ship it out in such a manner that it will reach the consumer in good shape. Your local commission men will pack the stuff grown here if it is properly assorted and packed. The New York commission men now buy Washington and Oregon apples because they are classified and sorted, while apples in New York state are the oldest apple growing state in the union, go begging because the growers do not classify them right. The men out in Washington and Oregon learned this lesson and pack their stuff right to sell it. The men in New York had always found a market for apples packed any old way and they have now lost out entirely because the western men, forced by necessity to pack their goods right, are offering the best product."

Fruits of Poor Classification.

"It was not so long ago that I met a man in Virginia, one of the best ap-

ple states in the union, who had a carload of apples which he was trying to sell. I went down to the car with him and found that he did not have a crate of first grade apples in the car, although he had a lot of first grade apples in the different crates. None of the crates were packed full and every box would rattle and the fruit would bruise when picked up. If that man had packed his first grade apples together, his second together and fed the loss his bad ones, he would have made money. As it was, he hardly got enough out of his apples to pay the freight bill."

"Recently, in the west, I met a farmer in town with a wagon load of apples for sale and examined them to see what they looked like. He had packed them into the wagon bed and driven 15 miles to town with them, with no springs on his wagon. They were bruised all over and not fit for anything. He could have sorted and crated them and would have found a ready market for them and well packed, they would not have been damaged in going to market."

Three Out Bad Stuff.

"Tell me you will sell him a good grade of stuff and then deliver it. Throw away the bad stuff if you can't sell it for older in the case of fruits; throw it to the hog and sell good hogs rather than mix up the bad fruit with the good and lose it all. There is nothing more important than grading. I once knew a very fine woman who never could get it into her head that she should absolutely follow the rules in grading honey, although she raised much of it, and the result was that the dealers always made her regrade. She had followed the rules, she had a cake with 14 open cells was first grade, why a cake with only 15 open cells should not go into the first grade classification, and she would put it in. The graders would take it out, of course, and she had to stand a loss and pay for a second grading, and she had trouble selling if the market was flush with properly graded honey. If she had followed the rules, she would have saved the cost of the second grading and would have found a ready market for all her output."

Hard Job Helping Farmers.

"It is a hard job, this building up of your farm work, and it is a long job. Don't think it will be done in one year or five; it will improve every year, but keep going. City men and farmers must cooperate, and the farmers must be helped when they need it. Get money for them when they need it and deserve it. Their prosperity means the prosperity of the city. You are tributary to them as much as they are tributary to you, and as you expect to benefit from the farmers, let them benefit from what you can do for them. The thing the farmer must learn is that he must pack and classify his stuff before he can sell it. When he does this it is up to you business men to see that he gets a market for it."

Guest At Dinner.

Mr. Working was met at the union station on his arrival from Las Cruces by President R. B. Grindorf, of the

MANY PURCHASE BILLINGS PIANOS TO PLAY SUNDAY

Numerous Out of Town Buyers and Also a Number of Local Purchasers Lately.

Mrs. P. E. Means, of Tyrone, N. M., purchased a beautiful Mason Oak Seybold piano last week from the F. G. Billings Piano Co., 1429 Boulevard, after shopping around comparing pianos and prices.

R. A. Floto, of Hurley, N. M., purchased a fine Seybold piano last week from the Billings Piano Co. Mr. Floto is a musician and a judge of tone quality.

Chas. Holberg, of Hurley, N. M., also purchased a Seybold piano from the Billings Piano Co. last week, joining the large list of Billings pianos.

Lee P. Gooding, of Hurley, N. M., installed his new Peerless automatic piano there in his new home last week. Mr. Gooding visited El Paso recently and compared the Peerless with other makes. Mr. Billings placed Mr. Gooding on his large list of satisfied Peerless customers.

Jesus Mateos opened his new billiard parlor last week at 328 South El Paso. He purchased a Seybold player-piano from the F. G. Billings Piano Co., 1429 Boulevard.

S. O. Guaderrama purchased an electric piano last week from the Billings Piano Co.

E. E. Wiseman, of the Tri-State Motor Co., purchased one of the new 1915 Packard automobiles last week from the Billings Piano Co. (Advertisement.)

chamber of commerce, chairman Geo. E. LeBaron, of the El Paso newspaper men, for 27 years postmaster of the Western Liberal, died in Los Angeles, Calif., yesterday, after several days of unconsciousness. Mr. Kedzie fell about two weeks ago, fracturing his leg, and receiving injuries to his chest, which he never recovered. This, together with other ailments, caused his death.

Don Kedzie, Noted Editor, Wit and Pioneer, Is Dead

Lordsburg, N. M., May 22.—Don H. Kedzie, noted editor of the Western Liberal, died in Los Angeles, Calif., yesterday, after several days of unconsciousness. Mr. Kedzie fell about two weeks ago, fracturing his leg, and receiving injuries to his chest, which he never recovered. This, together with other ailments, caused his death.

Don H. Kedzie was born in Michigan about 44 years ago and graduated from the Michigan Agricultural college. Thirty-five years ago he came to New Mexico where he gained employment in several newspapers as a practical printer. Later he established, with Western Liberal, a printing press in Lordsburg. He bought out the interest of his associate and for 27 years edited his paper, which was known from coast to coast.

Tuberculosis in his leg necessitated the amputation, at various times, of that member, and for years he got around with the aid of crutches.

In December of this year he sold his newspaper and Lordsburg interests to Felix V. Bush and left for Los Angeles to spend the balance of his life.

Mr. Kedzie was a director in the Southern Pacific railroad and also in the Arizona and New Mexico railroad. He was heavily interested in the Shannan Copper company and held stock in Green-Cannada. For years he was United States commissioner at Lordsburg.

Don H. Kedzie was one of the most widely quoted newspaper men in the Southwest and held the attention of New Mexico with his brilliant writing. His pen was caustic and the aged journalist saw a different side of life to that of others in his profession. His paper, "The Western Liberal," chronicled the happenings in the Southwest in a witty manner and the files of that paper compose a brilliant history of this section.

Burial will take place in Los Angeles today.

CHAIN GANG BEING USED IN THE CLEANUP CAMPAIGN

The city chain gang is being used in the cleanup campaign which the city health department is conducting south of the tracks. The city prisoners are being taken under guard through the alleys and streets of the district south of Second street and are being made to clean the trash from the alleys and back yards of the homes.

The campaign is now being confined to the district between Second street and the river and between Virginia street and Stevens alley.

Dr. W. C. Klutz, health officer, made an inspection trip over his district Saturday and declared it to be in good sanitary condition, following the cleanup campaign. He says the alleys and yards north of the tracks are in good condition.

FORT BLISS BAND TO PLAY SUNDAY

Special Programs Arranged For Sunday Evening; Matinee Concert.

"A Musician Astray in a Forest" will be one of the selections that the 15th cavalry band will play at the Sunday evening concert at Fort Bliss. This concert will start at 7:30 Sunday evening.

The complete program which has been arranged by bandmaster Roco Seca is:

March, "The Blue Jacket" (Benet). Overture, "Maritana" (Wallace). Descriptive, "A Musician Astray in the Forest" (Herman).

Selection, "The Huguenots" (Meyerbeer). Waltz, "Sounds From the Opera" (Werner).

Medley, "Hills No. 11" (Lampe). Nocturne, "Flirt Nocturne" (Leybach).

March, "Glorious America" (Loney). "Star Spangled Banner."

Monday Night Program.

The program for the Monday concert at 7:30 p. m. is:

March, "A Slippery Place" (Hacker). Overture, "Pirates of Ponce" (Sullivan).

Medley, "The Stunner" (Ascher). Selection, "A Runaway Girl" (Monckton).

Waltz, "Blaine" (Baxter). Intermezzo, "Kisses" (Hubbell). March, "Daughters of America" (Lampe).

"Star Spangled Banner."

Matinee Concert.

The 15th infantry band, directed by bandmaster Ernest E. Fisher, will give another matinee concert at Camp Cotton Monday afternoon at 1 o'clock. The program for this concert is:

March, "Zacateca" (Cadin). Overture, "Morning, Noon and Night in Vienna" (Suppe).

Waltz, "Daughter of Love" (Benet). Selection, "The Dollar Princess" (Loney).

Mexican Kismet, "Habanera" (Roberts). Quartet, "Rigoletto" (Verdi).

TODAY'S AMUSEMENTS

"CLEMENCEAU CASE" AT WIGWAM.

The masterpiece of Alexander Dumas, file, will be shown at the Wigwam today and tomorrow, with the noted French actress, Theda Bara, in the role of "Lola." The cast is a strong one and includes William E. Shay and Stuart Holmes. Miss Bara is well known to El Pasoans for her clever work in "A Fool There Was" and "Kreutzer's Sonata," both of which were also produced by the Fox Film corporation. Nothing has been spared to make "The Clemenceau Case" a most attractive picture. The mammoth python which "Lola" uses as a pet in the largest snake of its kind in captivity and is but one example of the care taken in the production. Herbert Brenon, who produced the great spectacle, "Nephtune's Daughters," produced "The Clemenceau Case." The production is six reels long and runs an hour and a half. The first show will begin at 11:30 a. m. Adults are 25 cents.—Advertisement.

"WHAT HAPPENED TO JONES."

Fred Mace has made a free adaptation of George Broadhurst's "What Happened to Jones," the offering at the Alhambra today and tomorrow. The story is essentially farcical and comical, a succession of extravagant predicaments experienced by a number of people whose paths are made to cross. Fast actions and absurd situations are not lacking. A boxing bout attended by Jones and Professor Goodly and a pillow fight among the palmy claid girls of the school will find appreciative spectators. Fred Mace is admirably fitted to the part of Jones, and the former Keystone favorite is at his best. He is ably assisted by William Mandeville, Joe Daley, Josie Sadler, Mary Charleson and others. You will enjoy yourself if you see this production, and regret it if you don't.

For Monday the Alhambra announces "Little Sunset," one of Charles E. Van

Summer Term Opening at the Business College

Complete courses in all commercial subjects, including the famous Gregg shorthand, will be given as usual this summer at the International Business College. The regular teaching staff of commercial specialists will be in charge, insuring plenty of individual instruction. Early enrolment is especially advised for those who plan entrance into business life next winter.

Investigate before you decide. That's wise. Try our work before you pay. That's fair.

International Business College.
J. P. Mullin, Pres.
Coles Bldg. Phone 1147.

SEEDS

Almost every patch of ground is good for something, whether it be a small back yard in the city or the larger lot of the suburban home. You can utilize that soil for profit and pleasure far beyond your expectations if you plant

WISE PERFECTION SEEDS

They are dependable. Because they produce true to type, are thoroughbred, and are tested for vitality, professional gardeners and truckers for years have considered them standard.

You don't need to be an expert. Write or ask for our Seed Booklet. It will tell you how, when and what to plant.

W. D. WISE SEED COMPANY

Seeds—Feed—Poultry Supplies. Phone 11. Phone 5290.

106 North Stanton Street and Chihuahua and 2nd.

Loan's Saturday Evening Post baseball stories, in picture form.—Adv.

BIJOU TODAY.

The Bijou program today is above the average. A two-part Kalem special, "The Clairvoyant Swindlers," is a picture in which there is no lack of excitement. The setting of Marie Sals is very commendable. A good comedy is also on the bill, "A Lily in Bohemia." This one reel comedy is immense and the laughter and high spirits of its scenes are contagious.

Tomorrow, a special program has been arranged by the management that will please all. Don't miss it at the Bijou Sunday.

Wednesday and Thursday, David Belasco's spectacular drama in five parts, entitled "The Girl I Left Behind Me," featuring "Robert Edson," will be shown. It is "some picture."—Adv.

BILLIE RITCHIE AT UNIQUE.

The Honorable Billie Ritchie, the finest man in pictures, will be at the Unique today in a screaming comedy, "Love and Sour Notes," one of those kind that will make you laugh regardless of your disposition. Come to the

Unique today and forget your troubles. Tuesday, Wednesday and Thursday, "A Fool There Was" will be back for a return engagement. This is the most fascinating picture ever brought to El Paso, and the Unique management requests every one who can attend the matinees and avoid the crowds at the night shows.—Adv.

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CHINA-JAPAN TREATY AIDS PEACE, SAYS JAP PREMIER.

Tokyo, Japan, May 22.—Consolidation of negotiations between Japan and China will make peace in the Orient stronger than ever, said premier Okuma in addressing the Japanese diet Friday.

Buying home valley products is more than buying; it is investing.

What to See at the Movies

Theater.	Subject of Pictures.	No. Reels
Alhambra—	"What Happened to Jones," feature farce.	5
Bijou—	"The Clairvoyant Swindlers," Kalem special.	2
	"A Lily in Bohemia," comedy.	1
Unique—	"Love and Sour Notes," featuring Billie Ritchie.	1
	"The Doctor," drama.	2
Wigwam—	"The Clemenceau Case," featuring Theda Bara.	6

Build On the Sky Line On the Balcony of El Paso In Beautiful GOLDEN HILL

Rising majestically from lower El Paso, Golden Hill commands a diversity of landscape that is circumscribed only by the eye—unfolding in gorgeous panorama the city of El Paso, the valley and the mountains. But that is not all—its accessibility—the fact that it is in the heart of El Paso's best residential district, being only ten minutes from the heart of the business district, all combine in making this ONE INCOMPARABLE HOME SITE IN EL PASO.

Lots are selling in this close-in Addition at \$550 up.

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Let us build you a home in beautiful Golden Hill, and you pay for it on Easy Monthly Payments.

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Needs For the Thorough Cultivation of Corn and Grain Sorghum In Valley

By A. G. GRAHAM, County Demonstration Agent.

IN ORDER to obtain an increased yield of corn and the grain sorghum, it is essential that there should be at all times during the growing period a sufficient amount of moisture in the soil, but this is not the only factor that goes to make up a large yield. The soil should be given frequent and thorough cultivations, as this is not only a means of keeping the weeds under control, but it gives the plants a better opportunity of obtaining plant food.

In irrigating corn and the grain sorghum, the water should never be allowed to flood over the row, but should be confined to a water furrow between the rows. Cultivation should be commenced as soon as the ground is dry enough to get a cultivator in the field. The first cultivation can, as a rule, be deep, but the subsequent cultivations should be shallow. The food gathering roots are near the surface, and if they are cut off by the shovels, the plants are robbed of both food and water. The surface cultivation serves to keep the weeds under control and allows the

free circulation of air in the soil, which is essential to plant growth.

Corn and sorghum can be planted after the crop is harvested and plowed under late in the fall, or they may be planted between the rows after the last cultivation. These plants not only furnish nitrogen, but an abundance of organic matter. The soils of this valley are lacking in organic matter, and this is a good means of supplying it. The heavy adobe soil should be supplied with more organic matter, either in the form of green manure or barnyard manure. This not only improves the texture of the soil, but adds fertility. The light sand soils should also be supplied with more manure.

To those farmers that have planted and are going to plant either corn or the grain sorghum this season, I would suggest that they give the plants thorough cultivation, and not rely too much upon the water making the crop. An excess of water is not only injurious to the plants, but the soil as well. If you have not been in the habit of cultivating thoroughly, try it this season, and see if you do not get better results.

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will give you just as dressy an appearance as your heavy suits if you have them tailored to measure by us.

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See us and let us show you some of our suitings; you will find our prices most reasonable when the quality of our goods and workmanship are considered.

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MERCHANT TAILORS

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MAKE EVERY DOLLAR COUNT

when next you build. The best place to start economizing is on lumber. Let us show you how to do this by figuring your lumber bills.

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LUMBER YARD
Brown and Missouri Phone 498
N. N. Rheinheimer, Agt.

WISE PERFECTION SEEDS

They are dependable. Because they produce true to type, are thoroughbred, and are tested for vitality, professional gardeners and truckers for years have considered them standard.

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106 North Stanton Street and Chihuahua and 2nd.



Hot Water
is a Household Necessity

The "LION" Tank Water Heater

using gas, the clean, convenient fuel, provides this necessity, promptly and economically.

Visit our display-room and see this splendid hot water provider in operation or permit us to send a representative to explain the many superior advantages of the "Lion" to you.

EL PASO GAS COMPANY
425 North Oregon Street